

## Dimetiri Consulting

# Quick Guide to Value-Add Services

### Company Sizes Served

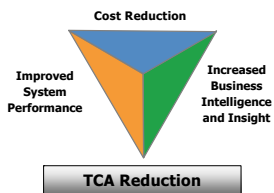
- :: Small Business
- :: Medium Businesses
- :: Large Businesses
- :: Very Large Businesses

### Consider These Services If

- :: Your system can't expand
- :: System support is too costly
- :: Your system performs poorly

### Why You Will Benefit

- :: Revealing health checks
- :: Low-TCA enablement  
(Total Cost of Analysis)
- :: Insider perspective to MSPs  
(Managed Service Providers)



## Addressing the Business Challenge 'Head On'

Have you experienced any of the following thoughts during the past year?

- :: *"The integration costs for our system implementation were too high"*
- :: *"Our Business Intelligence system costs too much to maintain"*
- :: *"Our data warehouse isn't designed to provide all of the answers we really need"*
- :: *"Every time our needs change, we face either increased administration or the need to completely redesign through a new project...either way, our costs skyrocket"*
- :: *"We're running out of capacity to fulfill the additional users, data, and queries, to the system"*
- :: *"We don't receive services that match our system support requirements"*
- :: *"It costs more to outsource management of our system, and yet the system is less reliable – and, we can't easily influence change"*
- :: *"Change orders through our managed services partner is priced so high that we need to revisit our business case to outsource"*

**These are typical issues that occur for most organizations who have existing solutions that require redesign to deliver full functionality or scale according to budget. Don't worry – you're not alone, and, we can help you pursue an enhanced direction.**

## Explore Your Possibilities...

### ...and Discover What Dimetiri Can Mean For You

At Dimetiri, we take pride in providing you with valuable services that deliver the highest quality and results. We begin by building a thorough understanding of your business requirements to ensure defined deliverables match your needs and value is truly realized.

Our two main Service Lines:

**Business Intelligence Renewal & Repair:** system health issue recovery, as well as design, training, and implementation services to ensure correct data conversion into insights - utilizing a proven approach to improve information relevance, reduce ongoing system and operational cost, enable new capabilities, and improve time-to-insight.

**System Outsourcing Advisory Services:** we perform outsourcing relationship health checks, and provide advisory services that span the entire service provider selection process, from initial RFP development through service provider cost model simulation and price negotiation.

To understand more about what makes our services important to you, let's see what Dimetiri can mean to you...

## Explore Your Possibilities

Find out what dimetiri means to you at

<http://www.dimetiri.com>

## Corporate Headquarters

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[www.dimetiri.com](http://www.dimetiri.com)

## Dimetiri Services - Overview

Dimetiri provides advisory and repair services to optimize both project and ongoing operations efficiency and cost. Utilizing its industry thought leadership, Dimetiri responds to clients' complex expansionary and budgetary issues, delivering innovative designs and advisory services to minimize ongoing cost and enabling true system expansion without the immense expense typical of system development and management.

## Just the Facts

- :: We are vendor agnostic - we don't earn revenue from vendor referrals
- :: Depth of experience in the Retail, Health Care, Energy, Transportation, and Travel markets
- :: Techniques developed from 15-year track record of successful database design work with established Global 2000 companies
- :: Unique experience defining services and cost models at service providers
- :: Best in-class methodology to deliver practical, cost-reducing data warehousing and outsourcing processes

## Why Us?

**System and Outsourcing Health Checks:** to measure solution health according to met and missed business and technical requirements, and recommendations regarding how to rectify these shortcomings at minimal cost

**Solution Assessment:** to mitigate your project risk, we provide an independent analysis and evaluation of existing or planned architecture, design, and processes, prepared at an early stage of the project timeline or during your post-implementation process re-design

**Total Cost of Analysis (TCA) Advantage:** to ensure that you receive true value from our services, we adhere to a three-dimensional focus of maintenance/cost reduction, improved system performance, and increased business intelligence and insight

